Renal Population Health

OVERVIEW

Kidney patients are among the most vulnerable and medically complex chronic populations. These patients, especially those on dialysis, are outliers in our healthcare system. Despite the small size of this population, it consistently falls into the top five percent of most-costly patients. For health plans and health systems moving to value-based reimbursement, managing risk is all about managing outliers.

As the country’s largest renal NCQA-accredited provider, VillageHealth integrates care for patients with late-stage chronic kidney disease (CKD) and for patients with end stage renal disease (ESRD) who depend on life-sustaining dialysis. By coordinating care before and during the transition to dialysis (or transplant) and inside and outside of the dialysis clinic, we help improve your patients’ experience and clinical outcomes, which translates to a reduced total cost of care for your renal population.

OUR SOLUTION

The foundation of our Renal Population Health program is our integrated care model, which is supported by predictive analytics, renal-specific care protocols, a comprehensive technology platform and access to patients while they dialyze. A VillageHealth nurse serves as the primary patient liaison to coordinate care between the patient caretakers, nephrologist, specialists, primary care provider, dietitian, social worker and dialysis care team.

Our nurses and care coordinators tailor care plans to meet the unique clinical, social and behavioral needs of every patient—enhancing quality of life, clinical outcomes and total cost of care. By partnering with existing provider networks, we also help maximize use of in-network care providers.

RENAL POPULATION HEALTH
Integrated care at the right time and place

At Risk of Kidney Failing
- Patient education
- Nephrologist engagement
- Lab monitoring

I didn’t know I had kidney disease and I’m not sure what my options are.

I’m scared my kidneys are failing and feel unwell most of the time.

Transitioning to Dialysis
- Treatment options
  - Dialysis
  - Transplant
  - Conservative therapy
- Modality selection
- Vascular access planning
- Planned dialysis start

Living with ESRD
- Medication management
- Lab monitoring
- Fluid management
- Nutrition
- Comorbidity management
- Readmission prevention
- Immunizations
- Depression screenings
- End-of-life counseling

Risk Stratification | CKD Predictive Model | Field & Telephonic RNs | Integrated Technology
PROVEN RESULTS

Most patients in our Renal Population Health program are leading healthier lives, and many of our health system and health plan partners are realizing savings from the reduction in total cost of care for their managed populations.

The Necessity of Managing the CKD to ESRD Transition

Appropriate preparation for transitions to ESRD can improve patient experience, clinical outcomes and cost of care during the first year on dialysis.

The financial impact is significant:
- $25k savings for every patient with a fistula access instead of central venous catheter
- $20k savings for every patient who selects peritoneal dialysis over hemodialysis treatment
- $12k savings for every hospitalization avoided

Reduced Costs

Up to 18% addressable cost savings
Up to $12k per-patient per-year savings

Enhanced Patient Experience

80% of patients say they’re more engaged with their healthcare
84% of patients start dialysis in the appropriate setting
29% fewer days in hospital
90+% nephrologist engagement prior to transition

TRIPLE AIM

20% lower hospitalization rate compared to industry average
27% lower readmission rate compared to industry average
66% central venous catheter rate reduction
50+% of patients start with appropriate access

“"The VillageHealth program is like having an angel. The [nurses] always help...with appointments and get things done quickly...if VillageHealth can’t take care of it, then no one can.”
—Vickie, VillageHealth patient

ABOUT VILLAGEHEALTH

VillageHealth, the renal population health management division of DaVita Inc., has delivered integrated care programs under all types of value-based reimbursement—including full risk—since 1996. VillageHealth partners with health systems, health plans, nephrologists and government entities to measurably improve clinical outcomes, patient experience and cost of care for ESRD and CKD patients. VillageHealth impacts the lives of more than 30,000 kidney patients, with nearly 7,000 under clinical and financial risk arrangements.

Our partnership models include traditional per-member per-month disease management, shared savings and fully delegated risk arrangements. Every partnership begins with a dedicated account team and a seamless implementation plan, which is typically executed within less than 90 days.

For a customized analysis and to discuss options to help you better understand and manage your renal population, contact VillageHealth at inquiries@VillageHealth.com.

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